



## **Testing Method** Monitored Cathodic Protection (MCP) **Traditional Cathodic Protection** Ensures continuous compliance with Compliance is often manual, Regulatory NFPA 58, EPA, and other regulatory requiring periodic inspections, Compliance standards through real-time monitoring manual data aggregation, and and data capture. manual reporting. Requires physical inspections and **Monitoring & Data** Real-time, remote monitoring via cloud periodic voltage checks. Manual Access and mobile apps. form completion High-precision voltage, current, and Readings are manual, periodic, Accuracy ground moisture readings are updated and subject to human error. in real time. Ease of N/A – no fixed instrumentation left Simple installation on both new and Installation existing tanks. in place Anode Life No automated predictions-Allowing users to estimate approximate Expectancy lifespan and replacement timing. requires manual inspection. 4G LTE CAT M1, NB - IoT, or Satellite for seamless global monitoring. Boosted No remote access; requires onsite Connectivity Bluetooth option available for consumer testing. self-monitoring. Certification depends on the **Certification &** Certified for hazardous locations (Class specific system used, often less Safety 1, Division 1, IP68). advanced. Higher operational costs due to Reduces costs associated with manual labor-intensive measuring, **Cost Efficiency** labor, inspections, and premature reactive maintenance, and travel anode replacement. requirements. Cloud -based solutions allow integration Limited flexibility; designed for **Customization &** with various tank types and operational specific tank systems with less **Scalability** needs. adaptability.



## Key Advantages of MCP Over Traditional Methods:

**Continuous, Remote Monitoring:** Greatly reduces/eliminates the need for physical inspections and provides instant alerts for potential issuesleading to a significant reduction in labor costs and liability over time.

- 1. **Enhanced Safety:** Reduces the risk to customers and businesses of a catastrophic incident remotely. Increases accuracy and reliability while minimizing potential effects of human process or equipment error.
- 2. **Reduced Operational Costs:** Minimizes labor costs and unexpected failures, extending tank and anode life.
- 3. **Regulatory Simplicity:** Automates data collection, organization, and storage; simplifying compliance with NFPA 58 and EPA guidelines.
- 4. **Reduced Liability** Early detection of issues prevents environmental contamination and costly lawsuits.
- 5. **Lower Emergency Repair Costs** Avoids unexpected system failures that require emergency response and downtime.
- 6. **Efficiency Gains** Cloud-based monitoring enables better resource allocation, reducing waste in personnel and materials.
- 7. **Predictive Maintenance:** Reduces unexpected failures by graphically representing anode lifecycle and tracking real-time corrosion rates allowing users to estimate approximate lifespan and replacement timing.
- 8. Additional Revenue Stream Multiple options to pass costs along to customers:
  - 1. Sell hardware and monthly servicedirectly to the customer
  - 2. Build expenses into the price of a new tank
  - 3. HaaS/ CaaS (Hardware as a service/ **Compliance as a Service**) Monthly billing

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**Summary:** Remote, real-time monitored cathodic protection reduces or eliminates manual inspections, leading to asignificant reduction in labor costs, increased regulatory compliance, reduced exposure/ liability, and increased revenue over time.

